

# Outdated legacy systems and operations

DEMCO Public Company Limited, are a leading company in electrical engineering, energy and utilities both domestically and internationally. The use of ERP software started from the main challenge of the business in controlling project costs and needing to reduce work steps in each part. However, running a business by outdated legacy systems and operations were mostly based on manual processing; it was unable to solve their main problem. Mr. Suppakrit Nuatong, Assistant Managing Director, Information Technology Development Office says, "Before starting to use an ERP software system, a common problem was the recognition of costs that occurred too late during the work of engineers, making it impossible to control costs in a timely manner including information in each party that was not linked together. Therefore, the company started to look for a new system to improve work efficiency.

## Criteria setting for long-term cost effectiveness

DEMCO's requirements were for a project management system, financial management, supply chain planning and document management. The criteria of selecting these solutions were to meet the needs of cost control, ease of use, and the flexibility of the system users could easily adapt to. Mr. Suppakrit Nuatong says, "During the selection of the software system, one of the potential candidates was IFS since it is a great solution for project management and the long-term cost-effectiveness comparing to other software. In addition, we received good support from Raceku Thai, IFS authorized partner in Thailand. They are full of knowledge and experiences which are greatly helpful to us."

# Implementing a one-system policy

The beginning of DEMCO's system implementation was during the COVID-19 pandemic. This caused delays in communication, operations, and employees needed more time to adapt themselves to the new system. Whether it was for accounting, admin, or the engineer team, all related operational processes were destined for a big revamp.

## **About DEMCO**

**DEMCO** Public Company Limited was listed on the Stock Exchange of Thailand (SET) in 2011. It operates in the business as one stop complete range of services for design, construction, and installation in electrical power system, including renewable energy like wind and solar, and communication system, like fibre optic and signalling. DEMCO factory in Lopburi, Thailand has manufactured steel supporting structures for high voltage substation equipment installation and for billboard fixing and manufactured steel towers for transmission line stringing and radio broadcasting. Currently, there are about 390 employees with the head office located in Pathum Thani Province, Thailand,

#### www.demco.co.th







Where information was recorded on paper, it was replaced with IFS to make information efficient and connected to all parties. Mr. Suppakrit Nuatong says, "Having an ERP system is part of the challenge for employees because some employees find it difficult changing their work processes, and some parties have never used an ERP system before. We try to put everyone in the same picture with the full support from the management team by issuing a policy for the whole company to align with one single system. Thus, we try and bring all involved parties in to help solve the challenge by dividing each task clearly and arranging appropriate training for employees."

### **Efficient project management processes**

Each year, the number of DEMCO projects exceeds more than 100 projects. The use of IFS ERP makes project management more efficient. Each department has the same data and is connected in real time. This makes it possible to control costs as intended. It also gives the management team clear information to make faster and more accurate decisions. Mr. Suppakrit Nuatong says, "Using IFS allows all systems to work together efficiently because everyone sees the same set of data, which reduces the steps to record data and errors in work as well as answering the cost control which is our main challenge. IFS ERP is considered as the main tool that helps us work more efficiently."

## About RACEKU Thai Co., Ltd.

RACEKU Thai Co., Ltd., formerly known as IFS Solutions Thai Limited (IFS Thailand) has a history of more than 20 years in Thailand. In 2021, IFS Thailand was completely acquired by ICHENGSI GROUP and renamed to RACEKU Thai Co., Ltd. A year later, they were successfully merged with CHENGSI Thai who has been an IFS partner for more than 10 years. Their consulting team is larger and stronger than ever as it is full of professionals with IFS deep knowledge and experiences in various industries across Thai businesses.

Despite all the changes, Raceku are still honoured as an IFS authorized partner, and the company will relentlessly continue to deliver excellent IT services to Thai businesses with award-winning solutions from IFS.

#### th.raceku.com









## Meeting objectives on time, budget and quality

DEMCO and the management team are satisfied with how IFS can help projects achieve their objectives efficiently and effectively on time within three conditions: time, budget and quality, which is at the heart of project management. Mr. Suppakrit Nuatong says, "Another thing that was evident during COVID-19 was that IFS made work easier, with everyone able to work through the system when working from home. It was fortunate for us to implement IFS in a timely manner". For future projects, DEMCO plans to implement the IFS ERP system for its subsidiaries. In the next 3-5 years, they plan to invest in power plant companies and others, including new digital technologies such as IoT, Smart Energy, and Big Data to transform their organization into the digital world and support new businesses that are emerging rapidly.

"IFS ERP is easy to use and can be adjusted according to the requirements of customer. The IFS project management module is practical, flexible, and suitable for contractors who want to have an ERP system to help with work on various projects more efficiently. The consulting team from Raceku Thai have high experience, are supportive, and provide good advice to us."

Mr. Suppakrit Nuatong, Assistant Managing Director, Information Technology Development Office

### **Benefits seen using IFS**

- The system is linked to all parties
- Project cost control
- Reduction in redundant work steps
- Real-time and efficient information, helps to make better decisions
- Met the need of working from home during COVID-19

# Find out more

Further information contact your local IFS office or visit our web site, ifs.com

